

Larry "Jay" Tomlin

Seasoned software professional with broad technical and non-technical skills

Raleigh, NC

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Employment History

Year	Position & duties
2008	<p>Senior Product Manager, Access Gateway Citrix Systems, Inc.</p> <p>Responsible for determining product requirements, maintaining the road map and managing all aspects of the appliance and software lifecycles for the Citrix Access Gateway product line, a secure application access solution for SMB and Enterprise customers</p>
2007	<p>Technical Marketing Engineer Citrix Systems, Inc.</p> <p>Responsible for developing and delivering technical marketing collateral, sales tools and trade show demos for the Access Gateway product line</p>
2006	<p>Senior Technology Specialist Manager Citrix Systems, Inc.</p> <p>Responsible for supporting sales teams throughout North America by providing technical assistance, training and documentation for a variety of Citrix products</p>
2000	<p>Product Readiness Manager Citrix Systems, Inc.</p> <p>Responsible for learning new products and preparing the worldwide Citrix technical support organization to support them</p>
1998	<p>Enterprise Technical Lead Citrix Systems, Inc.</p> <p>Responsible for troubleshooting and resolving complex technical support issues for Citrix enterprise end users</p>
1996	<p>LAN Support Specialist Indiana University</p> <p>Support Novell and NT server administrators on the eight campuses of Indiana University</p>

Recommendations

"Jay is a truly inspiring individual with vast knowledge across multiple domains, and yet someone who is capable of working effectively and commanding respect with sales, marketing and technical people alike."

Global Escalation Engineer

"His ability to share knowledge and technical concepts has earned him a genius rating with the field teams at Citrix."

Senior Architect, Citrix Systems

"I can't think of another individual that is better suited to chart the course of a product line. Jay has a rare combination of skills that allows him to be both technically competent and highly tuned to the needs of customers."

Principle Product Marketing Manager

"Jay is extremely intelligent, articulate and is a consummate professional. Jay is always willing to go above and beyond his immediate responsibilities."

Senior Manager

"Jay is one of the most professional and reliable persons I have ever dealt with. He is not only very knowledgeable in what he does, but is also excellent in front of customers."

Sales Engineer

"Jay is one of the most creative, credible, and insightful technical product managers that I have ever worked with. Well-respected by engineering, marketing, and sales teams alike, Jay is an incredible asset to any organization."

Senior Product Manager

"He is an outstanding product manager who is not only detailed oriented, thorough in everything he does, and technical, he also understands the bigger picture, grasps business concepts quickly & is decisive... Jay's professional competency and demeanor are a rare find in the workplace today."

Sr. Program Manager

Education

Year	Degree or Certification
2007	Practical Product Management / Requirements That work Pragmatic Marketing workshop
1996	M.M., Music Theory Associate Instructor Indiana University School of Music, Bloomington IN
1994	B.A. (cum laude), Mathematics and Music Full academic scholarship University of the South, Sewanee TN
1990	High School Valedictorian Stratford Comprehensive High School, Nashville TN

Technical Skill Set

- HTML/CSS, JavaScript, ASP.NET, C#, Java, PHP, SQL
- SSL/TLS, Digital Certificates, Smart Cards, Federation Services
- Citrix XenApp, XenDesktop, XenServer, NetScaler, Access Gateway, Web Interface
- Microsoft SharePoint, SQL Server, Active Directory, Windows Server
- Linux, Solaris, AIX

Writing Examples Online

- [My Blog](#)
- [Web Interface Troubleshooter's Guide](#)
- [Secure Gateway Troubleshooter's Guide](#)

Contact Information

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